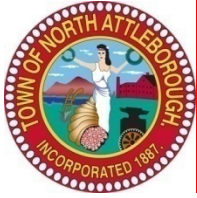


Town Of North Attleborough – FY2013 and Beyond



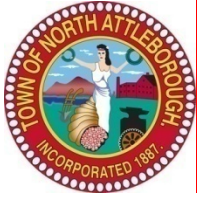


Town Of North Attleborough – FY2013 and Beyond

Understanding the Budget Process

Become familiar with the Town's Budget Process. Understand the sources of revenue, what the expenses are and the process that is followed, along with assumptions made, in constructing the budget.

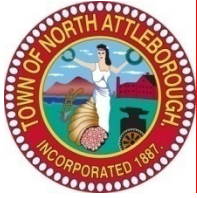
Copies of the FY12 Budget Book and FY12 Capital Improvements Program (CIP) Book are handouts.



Town Of North Attleborough – FY2013 and Beyond

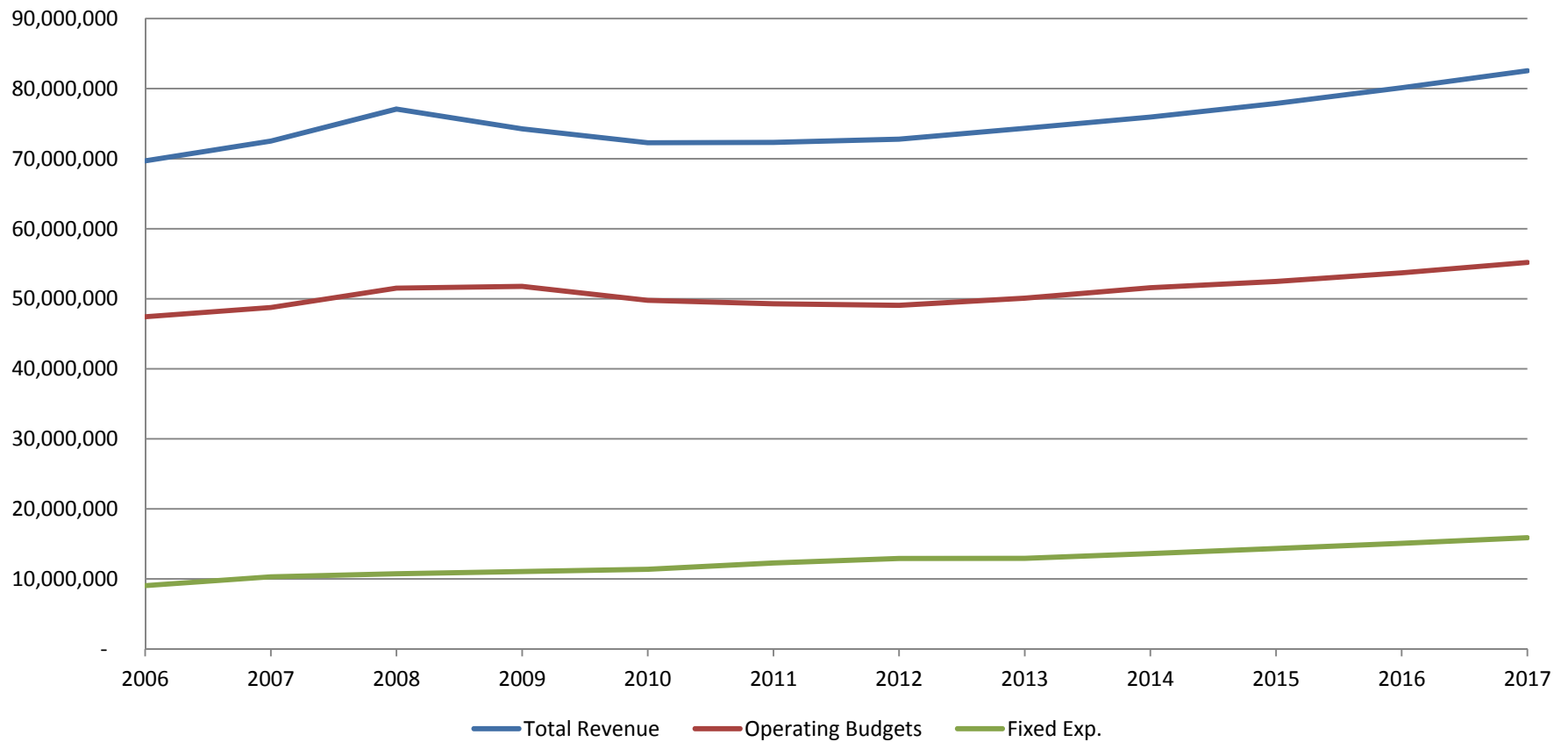
5 YEAR PLAN – Look Ahead

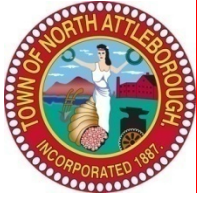
- Projections are very difficult especially with the unprecedented downturn in the economy and the effect it has on so many of our revenue sources.
- With that said, when we made our projections last year, we ended up projecting Departmental Budgets for FY12 that were only \$77,000 (0.1%) different than what we are actually working with.
- The year before that we only missed our projection by \$14,000.
- It appears that the model we have been using is reflective of actual trends.
- The Budget Book provides you with an explanation of our various assumptions.



Town Of North Attleborough – FY2013 and Beyond

Revenue and Budget Trends

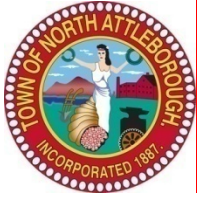




Town Of North Attleborough – FY2013 and Beyond

What are our additional needs?

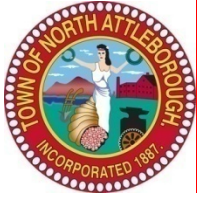
Start with the FY12 Requested Budget needed to run the departments and provide services properly.



Town Of North Attleborough – FY2013 and Beyond

FY12 Requested Budget in Comparison to FY12 Actual Budget

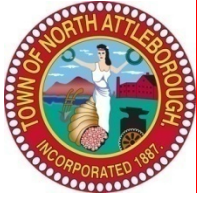
Requested Budget	\$73,305,052
Approved at ATM	\$69,514,257
Shortfall	\$ 3,790,795 = 5.2%



Town Of North Attleborough – FY2013 and Beyond

If we have proven that all expenses have been reduced as much as possible, how do we generate additional revenue?

- Increase existing fees
- Institute new user fees
- Increase real estate taxes
 - Debt Exclusion
 - Override



Town Of North Attleborough – FY2013 and Beyond

Proposition 2 ½ Override /Debt Exclusion Process

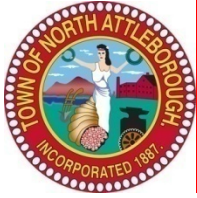
MGL Chapter 59, Section 21 C (Handout)

Paragraph (g) – Override

- Majority vote of the Board of Selectmen to place it on the ballot.
- Majority vote from the voters for it to pass

Paragraph (k) – Debt Exclusion

- Two-Thirds vote of the Board of Selectmen to place it on the ballot
- Majority vote from the voters for it to pass



Town Of North Attleborough – FY2013 and Beyond

Proposition 2 ½ Override /Debt Exclusion Process

MGL Chapter 59, Section 21 C (Handout)

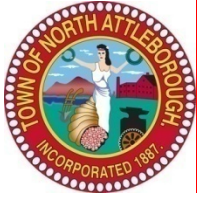
RTM Action

- May appropriate funds contingent on the passage of a ballot question.

- The purpose of the appropriation shall be the same as the statement of purpose in the ballot question.

- Appropriation only takes effect when and if the ballot question passes.

- Ballot question must be voted on no later than Sept. 15th if the appropriation was at the ATM, or 90 days after the appropriation if it occurred at a Town Meeting other than the ATM.

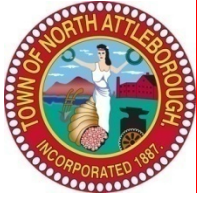


Town Of North Attleborough – FY2013 and Beyond

What will it cost the citizens to support the FY12 Requested Budget?

- It would seem difficult to request an override that exceeds the original requested budget.

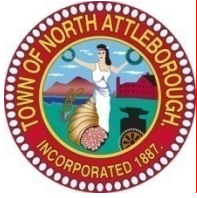
- When determining the actual added cost of meeting the requested budget, look at the following percentage of funding options as a starting point:
 - 100%
 - 50%
 - 25%



Town Of North Attleborough – FY2013 and Beyond

What is our FY2012 Tax Levy Under Proposition 2 ½?

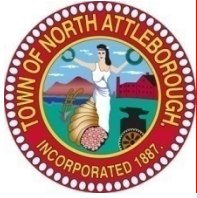
FY2011 Tax Levy Limit	\$39,870,313
Prop. 2 ½% increase	\$ 996,758
Total Tax Levy under cap	\$40,867,071



Town Of North Attleborough – FY2013 and Beyond

Use of an Override to Fund FY12 Requested Budget

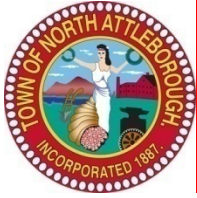
- 100 % of Requested Budget = 9.28% tax increase = \$3,790,795
- 50% of Requested Budget = 4.64% tax increase = \$1,895,398
- 25% of Requested Budget = 2.32% tax increase = \$947,699



Town Of North Attleborough – FY2013 and Beyond

What will an Override Cost the Average Residential Tax Payer?

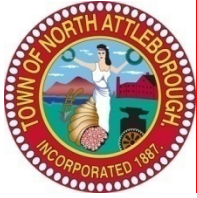
- Based on Department of Revenue Data (DOR) (handout) – the Average Single Family Tax Bill for North Attleborough is \$3,720.
 - A 9.28% increase = \$345 per year
 - A 4.64% increase = \$173 per year
 - A 2.32% increase = \$86 per year
- Note: The 20 year Debt Exclusion for the Police facility has an average cost for FY2012 of \$48 for the average single family residential tax bill. The principal amount of the bond was \$7 million.



Town Of North Attleborough – FY2013 and Beyond

How does our tax bills compare to other communities?

Attleboro	\$3,235
Bellingham	3,473
Easton	5,448
Foxboro	4,994
Franklin	4,676
Mansfield	5,176
Norfolk	6,391
Norton	3,833
Plainville	4,455
Seekonk	3,485
Sharon	8,029
Walpole	5,538
<u>Wrentham</u>	<u>5,330</u>
Avg.	\$4,928
North Attleboro	\$3,720



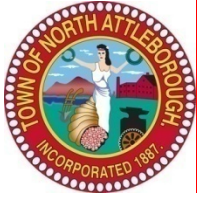
Town Of North Attleborough – FY2013 and Beyond

How does our tax bills compare to other communities?

If we paid the average of \$4,928 per year (\$1,208 above our \$3,720), with 6,731 Single Family Parcels, we would realize additional revenue of \$8,131,048.

Other comparative factors:

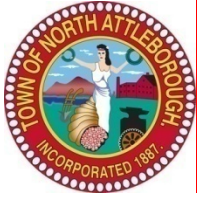
- Our Residential Tax Rate of \$11.72 is 15.35% lower than the average of \$13.85. A 15.35% increase in Tax Revenue is \$6,273,095.
- In 8 of the 13 surrounding towns, the average single family tax bill represents 6.5% of the Median Household Income. North Attleborough spends 5.57%. If we were to spend 6.5%, the increase in Tax Revenue would be \$5,848,078.



Town Of North Attleborough – FY2013 and Beyond

What will additional funding mean for your department?

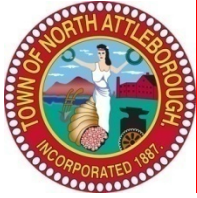
- What will you do with the money?
- What services will the Citizens receive that they do not now receive?
- Will citizens receive noticeable additional services from all departments who receive additional funds?



Town Of North Attleborough – FY2013 and Beyond

Is there a strong enough group of motivated citizens who:

- **Feel the town needs an override**
- **Is prepared to wage the necessary political campaign to get it passed**



Town Of North Attleborough – FY2013 and Beyond

Can this group be convinced:

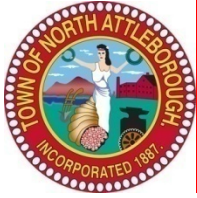
- That an override is necessary and all other options have been properly and thoroughly exhausted



Town Of North Attleborough – FY2013 and Beyond

Can the Board of Selectmen be convinced:

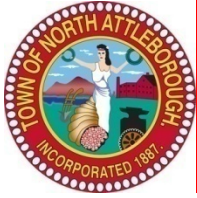
- That the citizens need these services and this is the only way they can get them.
- These needed services are worth the added expense
- The voters should have the opportunity to decide



Town Of North Attleborough – FY2013 and Beyond

How can the following groups be convinced:

- Board of Selectmen
- Finance Committee
- Representative Town Meeting Members
- Voters



Town Of North Attleborough – FY2013 and Beyond

What is Next?

- Departments submit how much additional funding they are looking for – not to exceed original request in the FY13 Budget Process.

- Departments put together an explanation of:
 - What additional services will be provided?
 - Why it is needed – What benefit will the citizens receive?

- Determine if there is an appropriate group of citizens who want to work to bring this forward.

- Evaluate to determine if it is strong enough to present to the Board of Selectmen.