



Measure #: 2024-113

# TOWN COUNCIL MEASURE SUBMITTAL

Date: 5/13/2024      Submitted By: Town Manager      Telephone #: 508-699-0100

**MEASURE DESCRIPTION:**

Appropriation request for use of FY'24 retained earnings from Comcast PEG Access in the amount of \$34,499.28 for North TV Production Van refurbishment.

Signed: Michael Borg Digitally signed by Michael Borg  
DN: c=US, ou=Town Manager, cn=Michael Borg, email=Emmborg@nattleboro.com  
Reason: I am the author of this document  
Location:  
Date: 2024.05.10 10:56:31 -0400  
Foxit PDF Editor Version: 12.0.0

**PURPOSE AND JUSTIFICATION:**

Each year, the Town receives funds from Comcast for the funding of North TV capital improvement projects aimed at enhancing PEG access. The North TV Production Van refurbishment project meets this criteria.

The North TV Production Van is an 18-year-old, low mileage, vehicle that needs immediate repairs. North TV thinks that refurbishment of the vehicle is in the best interest of the Town because procurement of a new production van would exceed \$100,000.

North TV requests funds to effect the following repairs to the production van:

- Auto body repair and painting:            \$8,224.67
- Automobile lettering:                        \$1,205.11
- BPix Truck Upgrade w/BP Fusion:        \$25,069.50

Total Project Cost:                                \$34,499.28

I request that the Town Council approve the request for the use of FY'24 retained earnings for the Comcast PEG Access for the North TV Production Van refurbishment in the amount of \$34,499.28.

**SPECIAL REQUIREMENTS:**

**ATTACHMENTS:** K&D Auto Body, Signs By Tomorrow, and Ockers Company Quotes

**REFER TO SUB-COMMITTEE:** Finance

Measure #: 2024-113

## TOWN COUNCIL MEASURE SUBMITTAL

Date: 5/13/2024

Submitted By: Town Manager

Telephone #: 508-699-0100

PURPOSE AND JUSTIFICATION CONTINUED:

Mike,

As you know, the North TV production van is 18-years-old with less than 16,000 miles. The engine is fine but the body shows some rusting due to being outside all year. We've had issues with water leaking, so we need to get it repaired.

It's important to note replacing the van with a new one would cost \$100,000 or more since it would need inside customization for the television equipment and controls.

The information on repairing the body work and updating the seven-year-old computer (Broadcast Pix unit) that operates the cameras, graphics, slow motion machines, etc. is attached.

We could only find one body shop that works on body rot. K & D Auto Body gave us a quote of \$8,224.67 (including sales tax – we have a tax exempt number, but I assume the bill would have to be addressed to the town). This includes all of the work on the corrosive areas, removing all of the decals and lettering, and a complete repainting.

Signs By Tomorrow did the decals and lettering in the past and still has all of the graphics in their digital files. Their quote was \$1,205.11.

We tried to get three quotes for the Broadcast Pix unit. As you'll see, G & G Technologies would not give us a quote. Ockers Company gave a quote of \$25,069.50. The quote from Valley Communications Systems was \$27,118.76.

My recommendation is using Ockers for the Broadcast Pix unit, Signs By Tomorrow for the graphics and K & D Auto Body for the body work and painting.

I will be in Florida with my family next week (April 13 through 20) but will be checking my email while waiting in the many lines at Walt Disney World. I should be able to respond within the hour.

Thanks!

A handwritten signature in black ink, appearing to be 'Beth' or similar, written in a cursive style.

**K & D AUTO BODY**  
 5 Maynard Street, Attleboro, MA 02703  
 Office: (508) 226-7000  
 Fax: (508) 226-7002  
 office@kanddautobody.com  
 www.kanddautobody.com  
 EPA: VC0001291892 Tax ID: 352243145

Estimate ID  
**17643687**  
 Original

Owner  
**Town of North Attleboro**

Appraiser  
**Ken McCalsky, MA Appraiser Lic.**  
**#14886**  
**kdautobody@verizon.net**

Classification  
**None**

Loss Type                      Deductible  
**Unknown                      Unknown**

**2006 Ford E350 Econoline Extended Cargo Van 138" WB 5.4L 8 Cyl Gas Injected 2WD**

Exterior Color                      VIN                      Drivable                      Mitchell Service Code  
**YZ (Oxford White)                      1FTSS34L36DA66391                      Unknown                      913620**

Options  
**Air Conditioning                      AM-FM Stereo                      Anti-Lock Brake Sys. (ABS)                      Driver-Front Air Bag                      First Row Bucket Seat**  
**Passenger-Front Air Bag                      Power Steering                      Tilt Steering Wheel                      Vinyl Seat**

**Town of North Attleboro | 2006 Ford E350 Econoline**

Parts Profile                      Parts Profile Version  
**Aftermarket                      4.0**

Line #	Description	LABOR			PART					
		Operation	Type	Total Units	CEG	Type	Number	Qty	Total Price	Tax
<b>Front Bumper</b>										
1	300425 Frt Bumper Stone Deflector	Repair	Body	0.5*#	0.8	Existing				
2	AUTO Frt Stone Deflector	Refinish Only	Refinish	1.2 C	1.2					
<b>Grille / Front Panel</b>										
3	301360 Grille Assy	Remove / Install	Body	0.5#	0.5	Existing				
<b>Hood</b>										
4	335664 Hood Panel	Repair	Body	2.0*#	1.0	Existing				
5	AUTO Hood Outside	Refinish Only	Refinish	2.4 C	2.4	Existing				
<b>Front Fender</b>										
6	304810 R Fender Outside	Refinish Only	Refinish	1.8 C	2.2	Existing				
7	304820 L Fender Outside	Refinish Only	Refinish	1.8 C	2.2	Existing				

Line #	Description	LABOR				PART				
		Operation	Type	Total Units	CEG	Type	Number	Qty	Total Price	Tax
<b>Windshield</b>										
8	336756 W/Shield Glass	Remove / Replace	Glass	2.3#	2.3	Aftermarket New	DW01624GT Y	1	\$291.45	Yes
9	336760 W/Shield Reveal Moulding	Remove / Replace	Body	INC	0.3	New	5C2Z 1503144 AA	1	\$79.42	Yes
<b>Front Door</b>										
10	320060 R Frt Door Outside	Refinish Only	Refinish	2.2 C	2.6	Existing				
11	320070 L Frt Door Outside	Refinish Only	Refinish	2.2 C	2.6	Existing				
12	300277 R Frt Door Mirror	Remove / Install	Body	0.3	0.3	Existing				
13	300278 L Frt Door Mirror	Remove / Install	Body	0.3	0.3	Existing				
14	336192 R Frt Otr Door Belt Moulding	Remove / Install	Body	0.2	0.2	Existing				
15	336193 L Frt Otr Door Belt Moulding	Remove / Install	Body	0.2	0.2	Existing				
16	321510 R Frt Door Handle & Lock Cyl	Remove / Install	Body	0.8#	0.8	Existing				
17	321520 L Frt Door Handle & Lock Cyl	Remove / Install	Body	0.8#	0.8	Existing				
<b>Side Door</b>										
18	323810 Frt Side Door Outside	Refinish Only	Refinish	2.2 C	2.6	Existing				
19	323818 Rear Side Door Outside	Refinish Only	Refinish	2.0 C	2.4	Existing				
20	324590 Frt Door Handle & Lock Cyl	Remove / Install	Body	0.5#	0.5	Existing				
<b>Van Side Panel</b>										
21	300808 R Van Side Panel	Remove / Replace	Body	11.0*	29.3	Aftermarket New		1	\$117.30*	Yes
22	900510 Line Markup 25.0%								\$29.33	
23	AUTO R Van Side Panel Outside	Refinish Only	Refinish	4.6 C	5.0					
24	AUTO R Van Side Panel Edge	Refinish Only	Refinish	0.5 C	0.5					
25	AUTO R Add For Pillar	Refinish Only	Refinish	0.5 C	0.5					
26	327190 L Van Side Panel	Remove / Replace	Body	10.0*#	28.5	Aftermarket New		1	\$117.30*	Yes
27	900510 Line Markup 25.0%								\$29.33	
28	AUTO L Van Side Panel Outside	Refinish Only	Refinish	6.8 C	7.2					
29	AUTO L Van Side Panel Edge	Refinish Only	Refinish	0.5 C	0.5					
30	AUTO L Add For Pillar	Refinish Only	Refinish	0.5 C	0.5					
<b>Back Door</b>										
31	330510 R Back Door Outside	Refinish Only	Refinish	2.0 C	2.4	Existing				
32	301184 L Back Door Shell	Repair	Body	1.0*#	1.5	Existing				
33	AUTO L Back Door Outside	Refinish Only	Refinish	2.0 C	2.4	Existing				
34	331230 R Door Handle & Lock Cyl	Remove / Install	Body	0.5#	0.5	Existing				

Line #	Description	LABOR				PART				
		Operation	Type	Total Units	CEG	Type	Number	Qty	Total Price	Tax
<b>Rear Bumper</b>										
35	AUTO Rear Bumper Assy	Overhaul	Body	1.0	1.0	Existing				
36	301195 Rear Bumper Face Bar	Remove / Replace	Body	INC	1.0	Aftermarket Certified	2185519Q	1	\$651.00	Yes
<b>Additional Costs &amp; Materials</b>										
37	AUTO Paint/Materials	Additional Cost							\$2,142.14*	Yes
38	AUTO Shop Materials	Additional Cost							\$126.00*	
39	AUTO Hazardous Waste Disposal	Additional Cost							\$5.00*	Yes
<b>Additional Operations</b>										
40	AUTO Clear Coat	Additional Operation	Refinish	2.9	0.0				\$0.00	

\* Judgment Item  
 C Included in Clear Coat Calculation  
 T Included in Two Tone Calculation  
 A Included in Clear Coat and Two Tone Calculation  
 # Labor Note Applies  
 r CEG R&R Time Used for this Labor Operation  
 d Discontinued by Manufacturer  
 [ ] Verify the part number and price before ordering

**Parts Vendors**

**KSI AUTO PARTS - BOSTON**  
 FRANKLIN, MA 10 KENWOOD CIR.  
 FRANKLIN MA 02038  
 (508) 528-2252 (Work)  
 (800) 527-8762 (Work)

Line	Part #	Total Price
36	2185519Q	\$651.00

**Disclaimer:** The repair estimate is based in part on the use of replacement parts which are not made by the original manufacturer of the damaged parts in your vehicle. Warranties, if any, applicable to these replacement parts are provided by their manufacturer or supplier rather than the manufacturer of your vehicle.

**Estimate Totals**

Labor	Units	Rate	Sublet Add'l Amount	Totals
Body Labor	29.6	\$65.00		\$1,924.00
Refinish Labor	36.1	\$65.00		\$2,346.50
Glass Labor	2.3	\$65.00		\$149.50
<b>Total Labor</b>	<b>68.0</b>			<b>\$4,420.00</b>
			Taxable	\$0.00
			Tax 0.0000%	\$0.00
			Non-Taxable	\$4,420.00
			Pre-Tax Discount 0.00%	\$0.00
			<b>Labor Total</b>	<b>\$4,420.00</b>
<b>Parts</b>		<b>Amount</b>		
<b>Taxable Parts</b>		<b>\$1,256.47</b>		<b>\$1,256.47</b>

## Estimate Totals

		Parts Adjustments	\$58.66
		Tax 6.2500%	\$82.20
		Non-Taxable	\$0.00
		Pre-Tax Discount 0.00%	\$0.00
		<b>Parts Total</b>	<b>\$1,397.33</b>
<b>Costs</b>	<b>Amount</b>		
Other Additional Costs	\$131.00		\$131.00
Paint Materials	\$2,142.14		\$2,142.14
		Taxable	\$2,147.14
		Tax 6.2500%	\$134.20
		Non-Taxable	\$126.00
		Pre-Tax Discount 0.00%	\$0.00
Paint Materials Method: RMC		<b>Costs Total</b>	<b>\$2,407.34</b>
Gross Totals	<b>Amount</b>		
Gross Total	\$8,224.67		\$8,224.67
		Taxable	\$3,462.27
		Tax	\$216.40
		Non-Taxable	\$4,546.00
		Pre-Tax Discount 0.00%	\$0.00
		<b>Gross Total</b>	<b>\$8,224.67</b>
<b>Adjustments</b>	<b>Amount</b>		
Total Customer Responsibility			\$0.00
		<b>Net Estimate Total</b>	<b>\$8,224.67</b>

**Disclaimer:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

### Estimate Event Log

Job Created	3/15/2024 01:06 PM
Estimate Started	3/15/2024 01:08 PM
Estimate Printed	3/15/2024 01:20 PM
Estimate Committed	Estimate Not Committed
Estimate Retrieval ID	1000484303

Signs By Tomorrow, Norton  
400 Old Colony Rd  
Norton, MA 02766  
508-222-1900  
norton@signsbytomorrow.com  
signsbytomorrow.com/norton



## Estimate

**ADDRESS**

Peter Gay  
North TV  
93 S. Washington St.  
N. Attleboro, MA 02760

**SHIP TO**

Peter Gay  
North TV  
93 S. Washington St.  
N. Attleboro, MA 02760

**ESTIMATE # 3959**

**DATE 03/20/2024**

---

DESCRIPTION	QTY	UNIT COST	AMOUNT
Van Lettering			
Vehicle Lettering - 2 Sides, Front and Back of Van	1	1,205.11	1,205.11

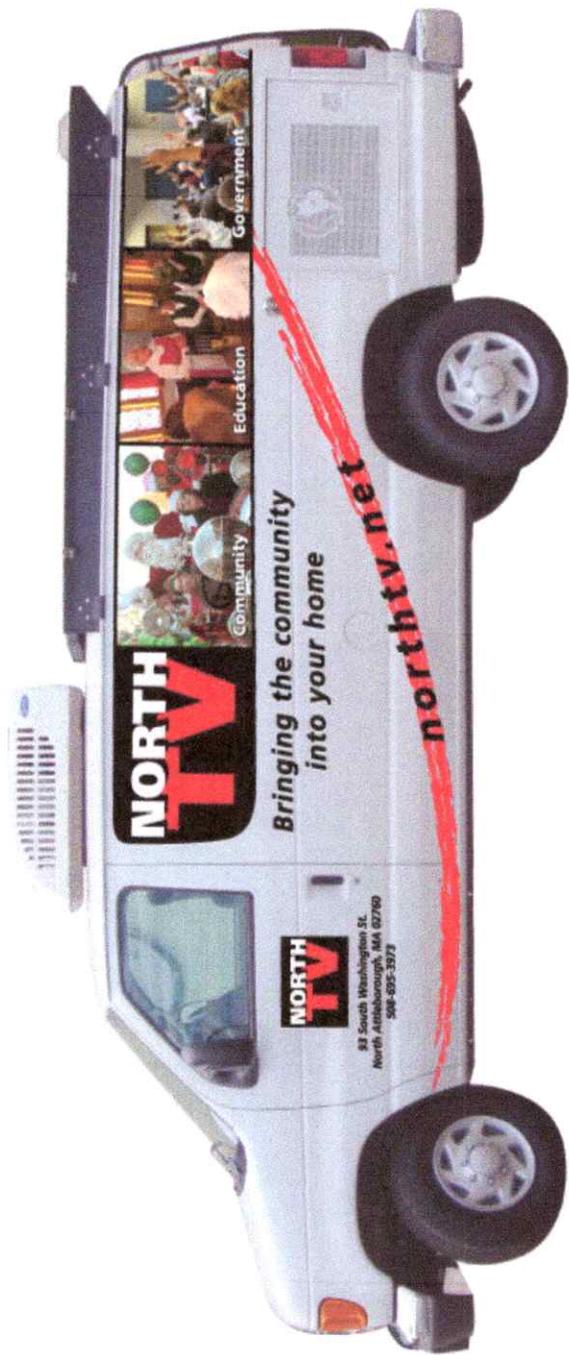
Please review and respond with any changes or approval to proceed with your order.

**TOTAL**

**\$1,205.11**

Accepted By

Accepted Date



This material has been created for you on specification. It may not be used in any form for any purpose, and may not be duplicated in any variation. This remains the property of Katmandu Studio.







We have prepared a quote for you

**NorthTV-BPix Truck Upgrade w/BP Fusion**

Quote # 003931  
Version 1

Prepared for:

**TOWN OF NORTH ATTLEBORO**

NorthTV

Chris Miller  
cmiller@northTV.net



Hardware

Description	Price	Qty	Ext. Price
U/G - M <b>Broadcast Pix MX Hybrid Upgrade from any Broadcast Pix or any switcher brand. System with 8 SDI + 8 IP Inputs + 8 SGI/Clip/Graphics channels, 2 SDI + 2 NDI Outputs, 6 Keyers, NTX graphics, Commander, Camera Control, Stream &amp; Record</b>	\$20,365.75	1	\$20,365.75
236 <b>Broadcast Pix BPFusion - connect graphics to databases including Twitter, RSS, XML, Excel, scoreboards and timers. - up to 12 layers</b>	\$3,703.75	1	\$3,703.75

Subtotal: **\$24,069.50**

Services

Description	Price	Qty	Ext. Price
LABOR- <b>Ockers Broadcast Installation Labor - Non Prevailing Wage</b> BROADCAST	\$1,000.00	1	\$1,000.00

Subtotal: **\$1,000.00**

## NorthTV-BPix Truck Upgrade w/BP Fusion

### Prepared by:

#### Ockers Company

Gary Pink  
7813498823  
Fax 508-584-9180  
gpink@ockers.com

### Prepared for:

#### TOWN OF NORTH ATTLEBORO

93 S Washington St  
North Attleboro, MA 02760  
Chris Miller  
(508) 695-3973  
cmiller@northTV.net

### Quote Information:

#### Quote #: 003931

Version: 1  
Delivery Date: 02/08/2024  
Expiration Date: 03/09/2024

## Quote Summary

Description	Amount
Hardware	\$24,069.50
Services	\$1,000.00
<b>Total: \$25,069.50</b>	

### Terms and Conditions

This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 ½% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.

Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 ½% per month (compounded) on the unpaid balance of any amount then passed due.

#### Binding Effect of Document:

This document when signed by the client and accepted by the Company shall constitute a binding contract for services described.

#### Suspension or Cancellation for Non- Payment:

The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.

#### Assignability of Agreement:

Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.

Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.

#### Custom Orders are not Returnable.

Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee.

Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold

Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly.

\*\* For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

48 Leona Drive  
Middleboro, MA 02346  
www.ockers.com  
50863163975085864642



Ockers Company

TOWN OF NORTH ATTLEBORO

Signature: \_\_\_\_\_

Name: Gary Pink

Title: Account Executive/Systems Engineer

Date: 02/08/2024

Signature: \_\_\_\_\_

Name: Chris Miller

Date: \_\_\_\_\_



**North TV - Broadcast Pix - 105653**

This Agreement is between

**North TV**

93 South Washington St  
North Attleborough, MA 02760 USA  
(508) 695 3973

**Valley Communications Systems, Inc.**

20 1st Ave.  
Chicopee, MA 01020-4619  
800-522-4136  
www.valleycommunications.com  
Contact: James P. Tremble, 413-374-2876

**Grand Total      \$ 27,118.76**

**DESCRIPTION**

Pricing is for equipment only. Labor for installation is not included.

Valley Communications Systems, Inc. (VCS) is an approved MA State Contract OFF50 vendor. However, VCS does not support every category under the OFF50 contract. This proposal will remain competitively priced but will land outside the OFF50 State contract. When applicable, prevailing wage rates will be applied.

**DROP SHIP**

1. Verify that the customer has a loading dock:
2. Verify that the customer has a lift gate:
3. Obtain the name and phone number of the person to be contacted for notification of delivery: Chris Miller, 508-695-3973
4. Obtain information regarding hours/days that the client accepts deliveries:

**THE CLIENT'S RESPONSIBLY**

Upon receipt of any delivery, please take the time to inspect and review the items for any potential damage thoroughly. This step is crucial in ensuring that you receive products in optimal condition and promptly address any issues.

Here are the key points of your responsibility in this process:

1. Prompt Inspection: Please inspect all delivered items as soon as they are received. This will allow VCS to address any concerns and minimize potential inconvenience promptly.



2. Documentation: If you notice any visible damage to the packaging or products, please document the issues with photographs (of all sides of the box and hardware). This documentation will assist VCS in processing any necessary claims with our shipping partners.

3. Contact VCS: If you identify any damage or discrepancies, please get in touch with our customer service team immediately. Provide VCS with the relevant information, including the order number, item description, and details of the damage.

4. Hold Packaging: If there is noticeable external damage to the packaging, we recommend retaining the packaging materials until the matter is resolved. This may be required for any potential shipping or insurance claims.

5. Resolution: VCS is committed to promptly working closely with you to resolve any issues. Depending on the situation, VCS may arrange for a replacement, refund, or repair as appropriate.

It's important to understand that timely communication and cooperation in this process are key to achieving a satisfactory resolution. By adhering to this review and inspection process, you play an integral role in maintaining the quality of your orders and helping VCS provide you with the best possible service.

Thank you for choosing VCS. We value your partnership and are dedicated to delivering excellence in all aspects of our business. If you have any questions or require further assistance, please do not hesitate to contact our VCS customer service team.

## QUOTE VALIDITY

Quote is Valid for 30 Days Unless Another Agreement is Made - Expires On :  
Apr 25, 2024

1. For correspondence, please refer to Quote # **105653-0**
2. Please include a copy of this quote with your purchase order
3. Quote does not include taxes (if not listed in the Pricing Summary)



## LINE ITEM DETAILS

### North TV |

		Unit Price	Price
1	<b>Broadcast Pix 236</b> BPfusion - Connect graphics to databases including Twi5er, RSS, XML, Excel, scoreboards and 3mers. 2 channels, up to 12 layers of graphics	4,160.00	4,160.00
1	<b>Broadcast Pix 611</b> Broadcast Pix - Freight	93.75	93.75
1	<b>Broadcast Pix 786</b> Purchased with the system, enhanced 1st year warranty provides hardware support for 12 months, advanced spares replacement, email & telephone support, 1 month remote commissioning and extends software upgrades	0.01	0.01
1	<b>Broadcast Pix U/G - M</b> MX Hybrid Upgrade from any Broadcast Pix or any switcher brand. System with 8 SDI + 8 IP Inputs + 8 S3I/Clip/Graphics channels, 2 SDI + 2 NDI Outputs, 6 Keyers, NTX graphics, Commander, Camera Control, Stream & Record	22,865.00	22,865.00

## PRICING SUMMARY

Equipment:	\$27,118.76
<b>Grand Total:</b>	<b>\$27,118.76</b>



